

CARIB BUILD

REAL ESTATE SHOW

“TOGETHER BUILDING
THE CARIBBEAN’S FUTURE”



19-21
SEPTEMBER 2017

CENTRE OF EXCELLENCE
TUNAPUNA, TRINIDAD

ORGANISED BY:



SUPPORTED BY:



WWW.AMETRADE.ORG/CARIB-BUILD

The 1st International Caribbean Building, Construction & Real Estate Exhibition, **CARIB BUILD & REAL ESTATE SHOW**, will take place at the Centre Of Excellence, Tunapuna, Trinidad, from 19-21 September 2017. The event will be organised by AME Trade Ltd.



CARIB BUILD & REAL ESTATE SHOW, 3 thematic events in one all-encompassing trade event

1. CARIB BUILD will showcase the **major construction projects** taking place in the Caribbean & allow companies to bid for new ventures.
2. It will also allow companies in the **building industry to promote their products and services** to launch new brands, expand their sales distribution network and even target consumers directly.
3. The CARIB Real Estate Show is a **window of promotion for all types of housing** in the Caribbean region, allowing buyers to find out how they can get on or climb the property ladder.

The **CARIB BUILD & REAL ESTATE SHOW** aims to become the definitive annual meeting place of building, construction and real estate professionals to:

- **Identify** new opportunities in both the regional construction & building industry
- **Network** with key private and public decision makers in the Caribbean's building, construction and real estate industries
- **Discover** the latest trends and innovations in the global building and construction industries
- **Sell** their products, services and housing solutions directly to a large pool of trade visitors, targeted by an expansive media campaign
- **Demonstrate** to home owners how they decorate, innovate & create their perfect living space
- **Promote** the use of domestically produced building materials and a skilled local workforce
- **Find out** about innovative financing solutions covering major building projects or to personal home purchasing.

THE CARIB BUILD & REAL ESTATE SHOW WILL FEATURE:

- **A three day trade event:** with thematic pavilions dedicated to building & construction and the real estate industries
- **Corporate workshops:** a platform to exhibitors to explain their products & services in greater depth
- **B to B meeting area:** allowing you to set up your important meetings before the event starts
- **Thematic Workshops:** to allow knowledge sharing and up to date industry information.



WHY THE CARIBBEAN BUILDING AND CONSTRUCTION INDUSTRY IS BOOMING?

- The Caribbean's economy improved throughout 2015 and the outlook for 2016 is excellent with GDP up from 2.5% (2015) to 3% (2016).
- The region witnessed a 5% increase in tourist arrivals in 2015, after 2014 saw its best year ever. A record 26.3 million visitors came to the Caribbean, spending US\$29.2 billion. Caribbean destination tourism is rising at 4.7%, the fastest growth region in the world.
- Tourism is driving invest in infrastructure such as airports, roads, marinas and ports, as countries seek to guarantee a competitive position
- The Caribbean had 44 hotels with 9,382 rooms under contract. Of those, 14 hotels with 4,240 rooms were under construction. The need for top class building and construction expertise and materials is exponential.

THE CARIBBEAN OFFERS A GRAND PANORAMA OF REAL ESTATE OPPORTUNITIES RANGING FROM LUXURY TO SOCIAL HOUSING

- Investment in retail real estate is offering many new possibilities to brands and develops. This is a knock on effect caused by growth in overseas visitor arrivals, high tourist spend and the opening of shopping malls
- Real estate property growth is predicted in 2016 due to the fact that international property buyers continue to be drawn to the region's consistent offer of year-round sun, coupled with security uncertainties in other parts of the world, making the Caribbean a safe investment destination.
- Approximately US\$1.8 billion would be needed to end poor housing conditions currently endured by 1 million residents in The Bahamas, Barbados, Guyana, Jamaica, Suriname, and Trinidad and Tobago, The IDB has provided over US\$700 million in long-term financing to support urban programmes in the Caribbean since 1968.

MAJOR FUNDING IN PLACE TO FINANCE UPGRADING THE CARIBBEAN'S INFRASTRUCTURE

- US \$35 billion has been set aside as part of the China-Community of Latin American and Caribbean States (China-CELAC) Fund, which has recently been made available to the group's member states
- A UK-backed Caribbean infrastructure investment scheme became operational in 2016, offering £300m worth of grants for infrastructure across the region until March 2020



A SNAPSHOT OF MAJOR CONSTRUCTION PROJECTS **CARIBBEAN** TAKING PLACE IN THE **NOW**

ANGUILLA

- Anguilla Community College Development: \$5 million USD

ANTIGUA & BARBUDA

- The Royalton Antigua Resort: \$400 million USD
- Beaches Resort - \$150 million USD
- Barbuda K Club - \$250 million USD
- New terminal at V.C. Bird International Airport. \$100 USD
- New 500-room Royalton resort adjacent to the Royal Antiguan hotel
- New hotel to replace Halycon Cove Hotel
- Guiana Island two five-star hotels; 1,300 residential units; a casino and conference centre; a golf course and a marina: \$740 million USD
- New cruise ship terminal and facility in St. John: \$200 million USD
- Labahia Hotel Resort and Condominiums - \$52 million USD

BAHAMAS

- Possible opening of the Baha Mar Resort Development: \$3.5 billion USD

BARBADOS

- Plasma Gasification Waste to Energy Plant: \$240 million USD
- Reconstruction Casuarina Beach Hotel \$100 million
- Construction of Hyatt Hotel in Bridgetown
- Construction of Wyndham Family Resort - \$200 million USD

BELIZE

- Development of private cruise development: \$50 million USD
- Construction of new Belize City Centre - \$32 million USD

BERMUDA

- LF Wade International Airport New Terminal project: \$249 million USD
- New hotels, Bermudiana Beach Resort,
- Redevelopment of Ariel Sands - \$85 million USD
- Development of hotel in St Georges - \$120 million USD
- Development of Morgan's Point - \$400 million

CAYMAN ISLANDS

- Expansion of Camana Bay Resort - \$300 million USD
- North Sound Luxury Condo Development - \$200 million USD
- Ironwood development- \$360 million USD
- New hotels development: Kimpton Hotel
- Renovation of Cayman Islands airport - \$120 million USD

CUBA

- House building increased from 12,000 units in 2014 to 17,000 units in 2015
- Expansion of terminal 3 at Jose Marti Airport
- Potential new airport at the cost of \$200 million USD
- Modern Cruise terminal at Cienfuegos
- New Special Development Zone at Mariel
- 600-650 room Hemingway Hotel in Havana – \$150 million USD
- Carbonera Resort, Varadero - \$500 million USD
- Starwood Hotel signed an agreement to manage 3 hotels in Cuba and invest in their renovation

DOMINICA

- Development of luxury hotel, Cabrits Resort and Spa by Moroccan investors
- Plans for new airport financed and built by Chinese investors
- New geothermal project in construction
- After hurricane, funds have been made available for infrastructure such as roads, ports and bridges

DOMINICAN REPUBLIC

- Fastest growing economy in the region boosted by tourism and mineral discoveries, growth forecasted to be over 5% in 2016.
- 3000 hotel rooms are currently planned
- New investment projects valued at \$1.6 billion under construction
- Current figures put the industry value at \$2.3 billion, though this is expected to continue growing in 2016
- Government planned to build 40,000 new homes under Public Private Partnerships as well as new schools

GRENADA

- Solar Energy project \$10 million USD
- Levera Resort Development \$60 million USD
- Grenada Resort Complex Project \$2 billion USD
- Chinese government building 1000 housing units

HAITI

- Construction projects proposed are over \$3 billion USD, which are to build roads, ports and airports after the earthquake
- The projects include the village of Cotes-de-Fer, where a 5,680-acre, \$266 million USD development including four hotels and an 18-hole golf course is planned, and the southern Haitian island of Ile-a-Vache, where the government has launched work on development featuring 2,500 rooms and an international airport
- Chinese government building 1000 housing units
- Haiti is planning a \$70 million cruise ship pier and facility on Tortuga Island

JAMAICA

- Economy is growing with GDP rising to 2% in 2016
- Government is planning a \$30.5 billion fund to build bridges, road and houses
- Runway at Manley International Airport is being refurbished at the cost of \$70 million USD
- 2000 new hotel rooms are planned with an investment of over \$2.5 billion USD

MARTINIQUE

- Aime Cesare airport is currently being modernised

PANAMA

- GDP Growth is expected to be 6% in 2016
- Completion of 6 billion USD expansion in 2016
- Infrastructure upgrade on Colon City will start
- 5000 new public buildings in Atos
- 2500 new homes to be built (Esperanza Project)

PUERTO RICO

- 5000 new hotel rooms planned by 2020
- New road project: Roosevelt Roads - \$3 billion USD

ST KITTS & NEVIS

- Currently constructing new hotels to raise hotel rooms from 1400 – 2000 plus

ST. LUCIA

- Reconstruction of Smugglers hotel estimated at \$100 million USD

ST VINCENT

- Possible launch of new international airport: \$240 million USD

TRINIDAD & TOBAGO

- Average GDP growth of 1.5 % is predicted between 2016 – 2019
- Construction sector grew by 7.4% in 2014 and is generally growing at this rate
- Trinidad & Tobago will soon experience a housing boom through the Housing Development Corporation (HDC). Through a public/private housing partnership initiative will create employment for all classes of workers.
- \$100 million wastewater treatment plant is underway at the St. Fernando complex
- Solomon Hochoy Highway extension expected to be completed this year - \$1 billion USD
- Distribution Centre in Freeport – 60 million USD

TURKS & CAICOS

- GDP Growth positive, estimated at over 2.5% up to 2017
- Plans to expand South Caicos Airport terminal
- New \$165 million USD resort at Governors' Beach

US VIRGIN ISLANDS

New golf course resort planned at \$275 million USD

EXHIBITOR PROFILE:

BUILDING EQUIPMENT & CONSTRUCTION MATERIALS

- Adhesives and Sealants
- Aluminium & Steel Profiles
- Brick Products
- Prefabricated Buildings
- Building Automation
- Building Materials
- Cement & Production Equipment
- Chemicals
- Concrete Products & Equipment
- Construction Machines / Equipment
- Construction Tools
- Decking and Metal Structures
- Earthmoving Equipment
- Formwork & Scaffolding
- Insulation
- Ladders
- Landscaping
- Lifts / Elevators & Escalators
- Paints & Coatings
- PVC Materials
- Renovation & Restoration
- Roofing systems & materials
- Safety Equipment
- Scaffolding
- Stones, Granite & Ceramics
- Switchgears Hydraulic Tools & Accessories
- Timber
- Tiles & Marble & Ceramics
- Wall Coverings

LIGHTING & ELECTRICAL EQUIPMENT

- Air conditioning
- Cables & Leads
- Control Panels
- Decorative Lighting
- Electrical Cables
- Generators
- Electric Tools
- Energy Saving Technology
- LED Lighting & Technologies
- Lighting Management
- Outdoor Lighting
- Power & Electrical Systems
- Renewable Energy solutions
- Residential & Indoor Lighting
- Switches & Sockets
- Transmission Lines

INTERIORS & DECORATION

- Bathroom & Kitchen Equipment
- Carpeting
- Curtains & Blinds
- Decorative Panels
- Doors
- False Ceilings
- Flooring Materials
- Furniture and furnishings
- Gates
- Insulation Materials
- Lawn & Yard Decoration
- Locks
- Paints, Coating and Varnishes
- Plaster
- Soundproofing & Acoustic Materials
- Staircase Facilities
- Wall & Floor Tiles
- Wallpapers
- Windows
- Woodworking

WATER & SANITATION

- Draining and Sewage Solutions
- Sanitary ware
- Spas and Saunas
- Swimming Pools
- Valves : Pipes & Fittings
- Water Purification
- Water Treatment
- Waterproofing

ASSOCIATED SERVICES

- Architecture
- Carpentry
- Civil Engineering
- Cleaning
- Consultancy/ Project Management
- Education
- Energy
- Engineering
- Plumbing
- Publishing
- Research & Development
- Security
- Software for building & design
- Technology transfer
- Training
- Welding

REAL ESTATE DEVELOPMENT

- Site developers
- Real estate project developers

REAL ESTATE FINANCING & INVESTMENT

- Commercial and savings banks
- Mortgage banks
- Insurance companies, professional and other pension funds
- Investment management companies
- Insurance companies / Pension funds
- Real estate businesses – trade, service and industrial companies
- Lawyers
- Tax consultants, auditors
- Real estate brokers/Real estate consulting

REAL ESTATE MARKETING

- Estate Agents
- Promoters of residential, commercial, industrial and social property developments

REAL ESTATE MANAGEMENT

- Facility Management
- Maintenance
- Security
- IT and new technology

BE PART OF CARIB BUILD & REAL ESTATE SHOW

SPONSOR

Sponsorship allows you to highlight the participation of your company during the event. This is the most cost effective way to increase your visual and presence at event. Sponsorship options are designed to allow you to reach your target audience. **CARIB BUILD & REAL ESTATE SHOW offers a variety of sponsorship options, ranging from Platinum, Gold, Silver, Bronze to Partner Sponsorship.**

EXHIBIT

Exhibiting at **CARIB BUILD & REAL ESTATE SHOW** will offer your company the opportunity to promote your products and services directly to the Caribbean's leading building, construction and housing professionals.

Your expo package includes :

- Rear and side walls
- Fascia name (your company name on the stand)
- 2 chairs, 1 table, Spotlights, Wastebasket, Electrical connection, Carpet
- Complimentary catalogue entry in the show guide

SPEAK

If you are interested in conducting a corporate seminar at CARIB BUILD & REAL ESTATE SHOW please send your theme to us and we will provide you with further details.

Headline topics include :

- How to finance and implement infrastructure projects in the Caribbean region ?
- Strategies for satisfying the demand for social housing in the Caribbean
- Utilising innovative construction solutions and local building materials
- Current challenges and future trends in the Caribbean real estate market

VENUE

The Centre Of Excellence, Tunapuna, Trinidad



THE ORGANISERS : INTERNATIONAL EXPERTISE, LOCAL KNOWLEDGE

AME Trade Ltd, are specialised in the organisation of trade events on the African & Caribbean continent and are based in the United Kingdom. We have an office in the Caribbean region and representatives in several countries.

CONTACT US :

AME TRADE LTD, United Kingdom
Telephone: +44 (0) 207 700 4949
Fax: +44 (0) 207 681 3120
Email: build@ametrade.org

OFFICIAL REPRESENTATIVE, TRINIDAD & TOBAGO:

GEORGE P SINGH JR / CEO
SOUTHEX, PO BOX 147, 77-81 INDEPENDENCE AVE, SAN FERNANDO, TRINIDAD
EMAIL - gsingh@southex.co.tt
Office - 1-868-653-2908, 1-868-653-8923 | Fax - 1-868-657-9811
mobile / whatsapp - 1-868-789-3874

